

PIYUS KUMAR MOHANTY

Current Designation – Asst. Professor
Joining Date – 01-09-2010
Highest Qualification – MBA
Nature of Association with ABIT –Regular

mobile:- 09937054969

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Career Objective

Aspire to increase my domain knowledge and to add value as I proceed through phases in my career, both to myself and to the organization .

Work Experience (current status)

Organization :- AjayaBinaya Institute of Technology, Odisha.(Approved by BPUT, Odisha and AICTE, New Delhi)

Designation :- Senior Lecturer

Duration :- 01.09.2010 till date

Job Profile :- Imparting lecture to the MBA students as well as B.Tech students about Marketing, HR, OB, Entrepreneurial development, Banking, Insurance, Financial service, Principle of Management.

Core Subject :- Human resource planning, ,Human Resource Development, Human resource management, Industrial Relation, Cross Culture & Global HRM, Compensation & Reward management, Performance management,

Other activity :- Associated with the activity of Placement, B.PUT Exam controlling. Training & Development

Professional Qualification :- Master of Business Administration (Marketing & HR) from Utkal University, Bhubaneswar in the year 2004.

LLB from Utkal University, Bhubaneswar in the year 2002.

Diploma in Export Management from Indian Institute of Export Management, Bangalore in the year 1997

Ph.d:- Pursuing Ph.d in Human Resources Management at Sri Sri University.

Previous Work Experience

Organisation	Designation	Duration
SBI Life Insurance co. Ltd.	Divisional Training Manger	01.07.2008 to 31.07.2010
Job Description :- Imparting Insurance(IC-33) & Soft skill Training to the Insurance Agent, Certified Insurance Facilitator of different branch of State Bank of India, Corporate Agent, in Balasore division comprises of Balasore, Jajpur, Mayurbhanj, Keonjhar, Bhadrak district of Odissa.		
Bajaj Allianz Life Insurance Co. Ltd (Agency Channel), Cuttack	Sales Manager	01.05.2006 to 31.06.2008
Job Description:- Recruting and managing team of insurance consultants and generating business from the team of ICs. Meeting the assigned business target.		
Udaya Security Vision, Cuttack	Marketing Manager	01.12.1998 to 30.04.2006
Job Description:- Market Development & to enhance the sales by direct sales of the CCTV camera system manufactured by the firm.		
LIAD, Cuttack	Marketing Executive	01.09.1995 to 30.11.1998
Job Description:- Develop the concept of art & design among the youth segment by way of conducting seminars and presentations in the colleges of cuttack and bhubaneswar.		

All India Radio, Cuttack	Research Analyst	On contract basis
Job Description:- Collect data from the audience about the different programmes broadcasted by AIR, tabulation, final report writing as the part of the job.		
NCDS, Orissa	Research Analyst	03.04.1995 to 01.09.1995
Job Description:- Primary data collection from the handicraft personnel of orissa with a team of 5 persons, tabulation, coding, report writing, project conducted by handicraft commissioner of India.		

Consultancy

Imparting Training and gives consultancy to a team 15 number of marketing staff by conducting the market survey, making track record of the activities, participating in policy decision at a Manufacturing company of CCTV and other surveillance system of 30 number total staff, at Cuttack, Odisha.

Achievement

1. Selected for the Ph.d programme under B.PUT.
2. Received rewards from Bajaj Allianz Life Insurance Co. Ltd for the Best Business Development Manager in 2007-08 at state level.
3. Received the award of Best Trainer from SBI Life Insurance Company at Division level in 2009-10

Work Shop

1. Attended the Train the Trainer programme conducted by SBI Life at SBI Learning centre at Hyderabad for 7 days.
2. Attended the Faculty Induction Programme conducted by National Institute of Technical Teachers' Training and Research, Kolkata, at the ABIT Campus from 21.03.2011 to 26.03.2011
3. Attended the "Learn to Teach and teach to Learn" programme organized by Association of Indian Management Schools on 17.04.2012 at regional College of Management(Autonomous), Bhubaneswar.
4. Attended the Entrepreneur Educator Program conducted by Wadhvani Foundation(National Entrepreneurship Network) from 19.12.2016 to 22.12.2016 at Trident Engineering College, Bhubaneswar, Odisha.

5. Attended the International Seminar on “ Happiness at Work Place”at Sri Sri University.
6. Article submitted to the International Seminar on Employee Relations: Today and Tomorrow.
7. Done NTPPEL course on Interpersonal Dynamic.

Academic Profile

Name of Examination	Year of passing	Board/University	Percentage of Marks
M.A (statistics)	1992	Utkal University	45%
+3 Arts (statistics hons.)	1989	Utkal University	67%
+2 Arts	1986	CHSE, Orissa	52%
HSC	1984	BSE, Orissa	62%

Computer Proficiency

MS-office, Tally, Internet

Personal profile

Name: Piyus Kumar Mohanty
 Date of Birth: 30.09.1970
 Gender: Male
 Marital Status: Married
 Nationality: Indian
 Hobbies: Socialisation, Reading Books, Net surfing, Traveling.

Personal Address

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